Sano Genetics is accelerating the transition to precision medicine

Sano's end-to-end precision medicine platform de-risks trials, enabling clinical operations teams to **move 5x faster** and **reduce cost by 10x.**

How we work with you

Sano combines patient finding, genetic testing and long-term engagement all in one platform, accelerating enrollment and simplifying operations.

Study launch & patient finding

The right study strategy enables faster, more cost effective patient recruitment and enrolment. Our end-to-end Sano Platform solution supports every stage of the process, from online prescreening, digital consent and medical record retrieval, to HIPAA compliant at-home genetic testing.

Patient engagement

Our research shows that building long-term relationships with patients can accelerate enrollment by up to 5x, and at 50% cost reduction. We understand the value of long-term participant engagement. The Sano Virtual Waiting Room and our engagement analysis tools allow you to easily re-contact and update patients, ensuring they stay engaged throughout and between clinical development phases. These patient engagement efforts result in <1% of patients withdrawing from studies using the Sano Virtual Waiting Room.

Key results

We work with many of the world's leading life sciences organisations - at a regional, national, and global level. We've supported pharma, biotech and population-scale genomics programs. Here are a few examples of results we have delivered in a diverse range of therapy areas:

Neurology

Sano recruited Parkinson's disease patients with a genetic subtype at a hit-rate **2 times greater** than the industry benchmark, with a **55% cost saving.**

COVID-19

Sano recruited 484 participants for a COVID-19 research project within 80 days, allowing the client to **complete recruitment 3 months earlier** than expected.

Alpha-1 Antitrypsin Deficiency

Sano successfully delivered **90% of the referral target within the first 4 weeks** of the client's 4 month recruitment period for this rare genetic disease.

Therapeutic area specialties

Neurology

→ Parkinson’s disease (GBA1, LRRK2, SNCA)
→ Alzheimer’s disease (ApoE4)
→ Multiple sclerosis
→ Amyotrophic lateral sclerosis (ALS)
→ Duchenne muscular dystrophy (DMD)

Hepatology

→ Non-alcoholic steatohepatitis (NASH)
→ Alpha-1 antitrypsin deficiency (AATD) (SERPINA1 gene- S, Z, null)

Nephrology

→ CKD
→ APOL-1 mediated kidney diseases

Immunology

→ Ulcerative colitis (UC)
→ Crohn’s disease
→ Multiple sclerosis

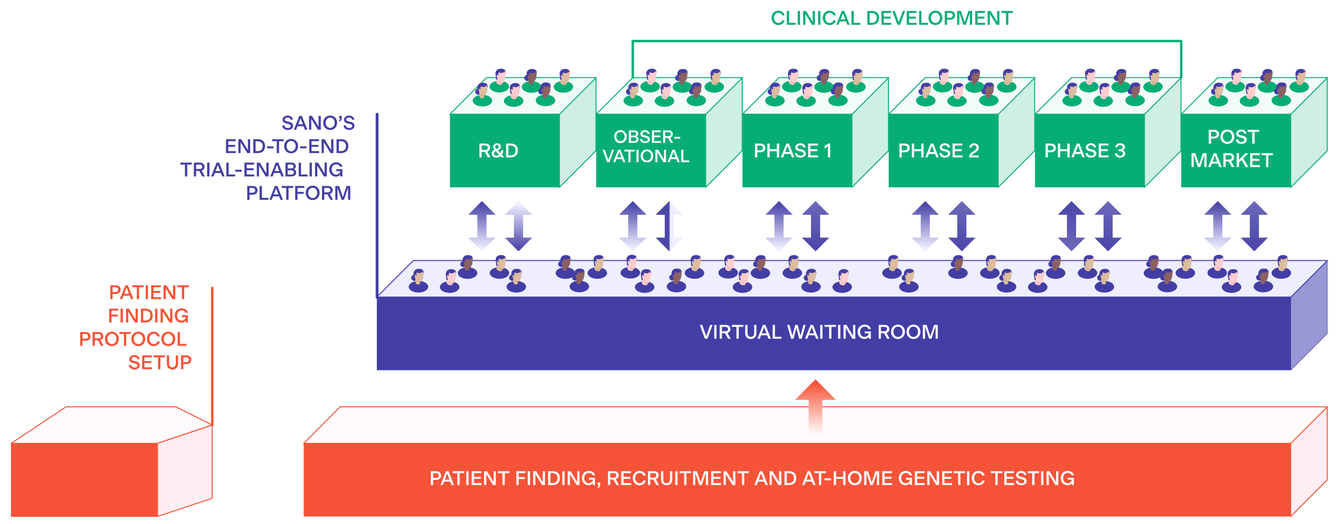
And more

→ Rare diseases
→ Type-2 diabetes (T2D)
→ Retinitis pigmentosa
→ Sickle cell anemia
→ Beta-thalassemia

How it works

Sano makes research faster and cheaper by generating high-quality data sets and engaging patients before and between research phases.

We set up a separate patient finding protocol (independent of the trial protocol) to help our clients significantly increase the chance of delivery, speed up the rate of transition between phases, and reduce the overall cost of recruitment.



Contact us today to discuss how Sano can help you reach qualified referrals:

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